

VALUE
COMPARISON



PREMIUM CRUISE LINE COMPARISON MEDITERRANEAN

| | | SILVERSEA | OCEANIA | VIKING | HOLLAND AMERICA |
|---------------------|---------------------------------|----------------|----------------------------|----------------------------------|------------------|
| CRUISE | TOTAL NIGHTS | 7 | 7 | 8 | 7 |
| | SHIP | Silver Dawn | Marina | Viking Sky | Nieuw Statendam |
| | GUEST CAPACITY | 596 | 1,250 | 930 | 2,666 |
| | STAFF TO GUEST RATIO | 1 to 1.45 | 1 to 1.5 | 1 to 2 | 1 to 2.5 |
| SUITE | SUITE SIZE (SQ FEET/ SQ METRES) | 387 / 36 | 282 / 26 | 338 / 31 | 356 / 33 |
| | CATEGORY | Veranda | A1-Concierge Level Veranda | Penthouse Veranda (PV1) | Vista Suite |
| | CHOICE OF BATH AMENITIES | Bvlgari | Bvlgari | Freyja | Elemis Aromapure |
| CRUISE FARE | | \$5,700 | \$3,699 | \$4,799 | \$2,149 |
| ADDITIONAL SERVICES | PRE - POST HOTEL | Included* | \$797 | \$797 | \$797 |
| | AIR | Included** | \$885 | \$885 | \$885 |
| | SHORE EXCURSIONS | Included | Partially Included | Included | \$700 |
| | GROUND TRANSFERS | Included | \$348 | \$348 | \$348 |
| | ONBOARD GRATUITIES | Included | \$112 | \$105 | \$123 |
| | BAR DRINKS / WINES | Included | Not Included | \$139 | \$371 |
| | IN-SUITE MINI BAR | Included | Not Included | Non-Alcoholic Beverages Included | Not Included |
| | BUTLER SERVICE | Included | Not Included | Not Included | Not Included |
| | AVAILABLE WI-FI INTERNET | Included | Included | Included | \$980 |
| | FEES & TAXES | Included | Included | Included | \$90 |
| | TOTAL ADDITIONAL COSTS | Not Applicable | \$2,142 | \$2,274 | \$4,294 |
| GRAND TOTAL | \$5,700 | \$5,841 | \$7,073 | \$6,443 | |

See details of calculations on the back



PREMIUM CRUISE LINE COMPARISON NORTHERN EUROPE

| | | SILVERSEA | OCEANIA | VIKING | HOLLAND AMERICA |
|---------------------|---------------------------------|----------------|----------------------------|----------------------------------|------------------|
| CRUISE | TOTAL NIGHTS | 7 | 12 | 8 | 7 |
| | SHIP | Silver Moon | Marina | Viking Jupiter | Rotterdam |
| | GUEST CAPACITY | 596 | 1,250 | 930 | 2,668 |
| | STAFF TO GUEST RATIO | 1 to 1.45 | 1 to 1.5 | 1 to 2 | 1 to 2.6 |
| SUITE | SUITE SIZE (SQ FEET/ SQ METRES) | 387 / 36 | 282 / 26 | 338 / 31 | 356 / 33 |
| | CATEGORY | Veranda | A1-Concierge Level Veranda | Penthouse Veranda (PV1) | Vista Suite |
| | CHOICE OF BATH AMENITIES | Bulgari | Bulgari | Freyja | Elemis Aromapure |
| CRUISE FARE | | \$6,600 | \$5,149 | \$4,199 | \$3,349 |
| ADDITIONAL SERVICES | PRE - POST HOTEL | Included* | \$797 | \$797 | \$797 |
| | AIR | Included** | \$885 | \$885 | \$885 |
| | SHORE EXCURSIONS | Included | Partially Included | Included | \$700 |
| | GROUND TRANSFERS | Included | \$348 | \$348 | \$348 |
| | ONBOARD GRATUITIES | Included | \$112 | \$105 | \$123 |
| | BAR DRINKS / WINES | Included | Not Included | \$139 | \$371 |
| | IN-SUITE MINI BAR | Included | Not Included | Non-Alcoholic Beverages Included | Not Included |
| | BUTLER SERVICE | Included | Not Included | Not Available | Not Included |
| | AVAILABLE WI-FI INTERNET | Included | Included | Included | \$980 |
| | FEES & TAXES | Included | Included | Included | \$90 |
| | TOTAL ADDITIONAL COSTS | Not Applicable | \$2,142 | \$2,274 | \$4,294 |
| | GRAND TOTAL | \$6,600 | \$7,291 | \$6,473 | \$7,643 |

See details of calculations on the back

PREMIUM CRUISE LINE COMPARISON ALASKA

| | SILVERSEA | OCEANIA | VIKING | HOLLAND AMERICA | |
|---------------------|---------------------------------|----------------|----------------------------|----------------------------------|------------------|
| CRUISE | TOTAL NIGHTS | 7 | 7 | 10 | 7 |
| | SHIP | Silver Muse | Regatta | Viking Orion | Nieuw Amsterdam |
| | GUEST CAPACITY | 596 | 684 | 930 | 2,106 |
| | STAFF TO GUEST RATIO | 1 to 1.45 | 1 to 1.7 | 1 to 2 | 1 to 2.6 |
| SUITE | SUITE SIZE (SQ FEET/ SQ METRES) | 387 / 36 | 216 / 20 | 270 / 25 | 273/ 25 |
| | CATEGORY | Veranda | A1-Concierge Level Veranda | Veranda (V1) | Signature Suite |
| | CHOICE OF BATH AMENITIES | Bvlgari | Bvlgari | Freyja | Elemis Aromapure |
| | CRUISE FARE | \$5,100 | \$3,999 | \$5,499 | \$1,949 |
| ADDITIONAL SERVICES | PRE - POST HOTEL | Included* | \$348 | \$348 | \$348 |
| | AIR | Included** | \$435 | \$435 | \$435 |
| | SHORE EXCURSIONS | Included | Partially Included | Included | \$700 |
| | GROUND TRANSFERS | Included | \$348 | \$348 | \$348 |
| | ONBOARD GRATUITIES | Included | \$112 | \$105 | \$123 |
| | BAR DRINKS / WINES | Included | Not Included | \$139 | \$371 |
| | IN-SUITE MINI BAR | Included | Not Included | Non-Alcoholic Beverages Included | Not Included |
| | BUTLER SERVICE | Included | Not Included | Not Included | Not Included |
| | AVAILABLE WI-FI INTERNET | Included | Included | Included | \$980 |
| | FEES & TAXES | Included | Included | Included | \$90 |
| | TOTAL ADDITIONAL COSTS | Not Applicable | \$1,243 | \$1,375 | \$3,395 |
| | GRAND TOTAL | \$5,100 | \$5,242 | \$6,874 | \$5,344 |

See details of calculations on the back



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MEDITERRANEAN CRUISE: Comparisons based on the following voyages: Silversea *Silver Dawn* 7-night voyage, April 1, 2022, (Classic Veranda Suite); Holland America *Nieuw Statendam*, 7-night voyage, May 8, 2022, (Vista Suite); Princess *Regal Princess*, 7-night voyage, March 26, 2022, (Mini-Suite); Oceania *Marina*, 7-night voyage, April 25, 2022, (A1-Concierge Level Veranda); Viking *Sky*, 8-night voyage, April 16, 2022 (Penthouse Veranda-PV1). Pricing sourced from individual cruise line websites and reservation centres, and valid as of 11/22/2021. *Silversea Pre- and Post-Hotel stays are included, depending on Silversea's air programme flight schedule. Assumptions for competitor hotel rates were acquired from booking.com on 11/22/2021, are per person and include a one night stay in Barcelona, Spain, pre-cruise and a one night stay in Rome, Italy, post-cruise. **Silversea includes air for most markets, air credit provided when air is not available. Assumptions for competitor airfare rates are based on booking.com flight from New York to Rome, Italy on March 25, 2022 - UA40 - Economy - United Airlines with a return Flight to NYC from Rome, Italy on April 2, 2022 - LH7617 - Economy - Lufthansa Airlines. Assumptions for shore excursions are based on 7 excursions for a 7-day cruise, using Princess Cruises and Holland America's daily Shorex rate of \$99.99 per person, per day and cruise lines' websites. Assumptions for ground transfers are estimated \$120 each way, and \$108 for additional transfers. Onboard gratuities were calculated based on costs acquired by the cruise lines booking agents via a phone call on November 29, 2021. Bar drinks /wines pricing were based on costs acquired by the cruise lines booking agents, via a phone call on November 29, 2021. Holland America and Princess Cruises Wifi costs assumptions were based on phone calls with their respective booking agents on December 9, 2021.

NORTHERN EUROPE CRUISE: Comparisons based on the following Northern Europe voyages: Silversea *Silver Moon*, 7-night voyage, June 28, 2022, (Classic Veranda Suite); Holland America *Rotterdam*, 7-night voyage, May 1, 2022, (Vista Suite); Princess *Sky Princess*, 7-night voyage, April 23, 2022, (Mini Suite); Oceania *Marina*, 12-night voyage, May 24, 2022 (A1 - Concierge Level Veranda); Viking *Jupiter*, 8-night voyage, April 28, 2022 (Penthouse Veranda-PV1). Pricing sourced from individual cruise line websites and reservation centres, and valid as of 11/22/2021. *Silversea Pre- and Post-Hotel stays are included, depending on Silversea's air programme flight schedule. Assumptions for competitor hotel rates were acquired from booking.com on 11/22/2021, are per person and include a one night stay in Barcelona, Spain, pre-cruise and a one night stay in Rome, Italy, post-cruise. **Silversea includes air for most markets, air credit provided when air is not available. Assumptions for competitor airfare rates are based on booking.com flight from New York to Rome, Italy on March 25, 2022 - UA40 - Economy - United Airlines with a return Flight to NYC from Rome, Italy on April 2, 2022 - LH7617 - Economy - Lufthansa Airlines. Assumptions for shore excursions are based on 7 excursions for a 7-day cruise, using Princess Cruises and Holland America's daily Shorex rate of \$99.99 per person, per day and cruise lines' websites. Assumptions for ground transfers are estimated \$120 each way, and \$108 for additional transfers. Onboard gratuities were calculated based on costs acquired by the cruise lines booking agents via a phone call on November 29, 2021. Bar drinks /wines pricing were based on costs acquired by the cruise lines booking agents, via a phone call on November 29, 2021. Holland America and Princess Cruises Wifi costs assumptions were based on phone calls with their respective booking agents on December 9, 2021.

ALASKAN CRUISE: Comparisons based on the following Alaskan voyages: Silversea *Silver Muse*, 7-night voyage, May 19, 2022, (Classic Veranda Suite); Holland America *Nieuw Amsterdam*, 7-night voyage, May 15, 2022 (Signature Suite); Princess *Grand Princess*, 7-night voyage, May 11, 2022, (Mini-Suite); Oceania *Regatta*, 7-night voyage, July 15, 2022 (A1 - Concierge Level Veranda); Viking *Orion*, 10-night voyage, June 2, 2022 (Veranda-V1). Pricing sourced from individual cruise line websites and reservation centres, and valid as of 1/8/2022. *Silversea Pre- and Post-Hotel stays are included, depending on Silversea's air programme flight schedule. Assumptions for competitor hotel rates were acquired from hotels.com search on January 8, 2022, is per person and includes one night stay in Fairbanks, Alaska, pre-cruise and one night stay in Fairbanks, Alaska, post-cruise. **Silversea includes air for most markets, air credit provided when air is not available. Assumptions for competitor airfare rates are based on booking.com flight from Seattle to Fairbanks, Alaska on May 18, 2022 - AS223 - Economy - Alaska Airlines with a return Flight to Seattle from Fairbanks, Alaska on May 26, 2022 - AS786 - Economy - Alaska Airlines. Assumptions for shore excursions are based on 7 excursions for a 7-day cruise, using Princess Cruises and Holland America's daily Shorex rate of \$99.99 per person, per day and cruise lines' websites. Assumptions for ground transfers are estimated \$120 each way, and \$108 for additional transfers. Onboard gratuities were calculated based on costs acquired by the cruise lines booking agents via a phone call on November 29, 2021. Bar drinks /wines pricing were based on costs acquired by the cruise lines booking agents, via a phone call on November 29, 2021. Holland America and Princess Cruises Wifi costs assumptions were based on phone calls with their respective booking agents on December 9, 2021. SA2104053350